



## Press Release

### Exentis delivers successful FY 2024 results

- ◆ Revenues increased by 27 % to CHF 23.6 million
- ◆ EBITDA quadrupled to CHF 4.3 million
- ◆ EBITDA margin improved to 18 %
- ◆ Further acceleration of growth momentum expected due to strong demand in Asia and the U.S.

**Stetten, Switzerland, June 3, 2025** – Exentis Group AG, provider of the world's only technology platform enabling industrial additive large-scale manufacturing, has continued its profitable growth course in all three strategic business areas of Pharma, New Energy, and Ultrafine Structures, and successfully concluded the 2024 financial year.

Revenues increased by CHF 5.0 million to CHF 23.6 million, representing a 27 % growth compared to the previous year. At the same time, the share of recurring revenues – generated from the sale of consumables and the recognition of license fees – rose significantly to 14 % in 2024, clearly indicating the growing attractiveness of the license-based business model.

Until the end of November 2024, Exentis had anticipated even higher annual revenues. However, in the fourth quarter, external factors – particularly the stepdown of the German federal government and the resulting uncertainty at the level of political decision-making – had a dampening effect.

As a result, finalized license agreements with German medium-sized companies could not be concluded as planned, and the associated revenues from the sale of production systems could not yet be recognized. Exentis remains confident that these revenues, in the range of CHF 10 to 12 million, will be realized in the 2025 financial year.

In light of these unforeseen developments, Exentis placed a particular emphasis on improving profitability – with success. EBITDA (earnings before interest, taxes, depreciation, and amortization) increased by CHF 3.2 million to CHF 4.3 million in 2024, representing an almost fourfold increase. The EBITDA margin reached a solid 18 %.

The strong earnings growth is attributable to the modularization of the Exentis production systems and to the selective evaluation and rigorous prioritization of development projects based on their immediate and long-term profitability – whether through the sale of licenses and production systems, or the execution of contract manufacturing orders.

For Exentis, the decisive factor is not just the revenue contribution but rather the achievable contribution margin in terms of overall profitability. Furthermore, only development projects meeting a defined minimum revenue threshold are pursued, ensuring that development capacity remains flexible to capture attractive new business opportunities. The consistent focus on cost optimization across the entire Group also contributed to the earnings growth.

The number of patent claims, a key indicator of the uniqueness and independence of Exentis' technology, increased by 26 % in 2024, reaching a total of 6,164. With an average remaining patent term of 15 years, Exentis is well-positioned to generate sustained earnings with above-average profitability.

Despite the uncertain global economic environment, Exentis expects, from today's perspective, positive operational momentum to continue in the 2025 financial year. The consistently strong demand for the Exentis technology platform – particularly in Asia and the U.S. – will further accelerate growth. Numerous negotiations with existing and

new customers for the acquisition of Exentis production systems and license agreements are currently at an advanced stage.

For further information, please refer to the Annual Report 2024, accessible via the QR code below:



### **About Exentis**

As a solution provider, Exentis has the only proprietary technology platform worldwide that allows for industrial additive large-scale production. Industrialized Additive Manufacturing is universally applicable. For industrial or clean room applications. With free choice of materials, such as metals, ceramics, polymers, pharmaceutical or bio-printing products. The highly flexible production technology combines rework-free component geometries with advantageous cost-benefit ratios. The cold printing process in use is sustainable and conserves materials as well as resources. Our customers can choose between exclusive in-house manufacturing under license agreements or having Exentis produce millions of applications for them as a contract manufacturer.

**For further information please contact:**

**Benjamin del Fabro**  
Head of Investor Relations

+41 44 520 46 00  
b.delfabro@exentis-group.com

**Visit us also on our website at [www.exentis-group.com](http://www.exentis-group.com).**