

Investor Information

Profitable growth continued in the first half of 2025

- ◆ **Revenues increased by 21 % to CHF 17.0 million**
- ◆ **EBITDA improved to CHF 3.3 million**
- ◆ **Internationalization successfully advanced**
- ◆ **Further acceleration of growth momentum
expected in the second half**

Stetten, Switzerland, September 23, 2025 – Exentis Group AG, provider of the world's only technology platform enabling industrial additive large-scale manufacturing, successfully sustained its stable and profitable growth path in all core markets of Europe, Asia, and North America in the first half of 2025. In a volatile geopolitical environment impacted by the ongoing war between Ukraine and Russia, conflicts in the Middle East, as well as global tensions resulting from US tariff policy, Exentis again achieved solid results.

Group revenues increased by CHF 2.9 million to CHF 17.0 million, representing growth of 21 % compared to the first half of 2024. The share of recurring revenues generated from consumables and royalties was 24 %. This is a clear testament to the attractiveness of the license-based business model, which is geared towards delivering predictable and, above all, scalable recurring revenues and earnings.

Earnings also developed favorably. EBITDA (earnings before interest, taxes, depreciation, and amortization) rose to CHF 3.3 million in the first half of the year, with a solid margin of 19 %.

Exentis successfully advanced its internationalization in the two strategic business areas of Industrial and Clean Room. Numerous production systems were sold and delivered, and several system upgrades were carried out for customers in Germany, Italy, Japan, and for the US. In addition, another license agreement was concluded with a major customer. In the area of contract manufacturing, more than 2.3 million customer components were manufactured and delivered.

This is particularly encouraging in light of the strategic shift in contract manufacturing earlier this year. Previously, Exentis maintained its own contract manufacturing capacity only to demonstrate the respective large-scale proof of concept to its customers. Now, Exentis is also offering contract manufacturing as a separate service, for example when customers only require several tens of thousands or a few hundred thousand parts and it does not (yet) make sense for them to purchase their own Exentis production system. Exentis' current annual capacity amounts to 10 million parts.

To accelerate its expansion into the Asian market, Exentis has further intensified its cooperation with distributors. Sintokogio, Exentis' exclusive distribution and contract manufacturing partner in Japan, acquired another Exentis production system due to high customer demand for the Exentis technology platform. This system was recently delivered to Japan. In addition, Sintokogio has placed an order for an additional production system for large-scale manufacturing.

To expand in South Korea, Exentis is working closely with DKSH. A number of initial projects with renowned South Korean industrial groups have made promising progress.

In the US, market development is advancing at a particularly high pace. Across numerous industrial sectors, there is strong willingness to adopt the innovative Exentis technology. In the first half of the year, many new customers were acquired, and at the same time more than 20 development projects with renowned blue-chip clients were successfully completed. Additional promising projects are currently underway.

Exentis protects any further developments of its proprietary technology platform as well as all innovative applications comprehensively and internationally. In the first half of the year, the number of patent claims further increased by 10 % to a total of 6,793.

Raju Willener, Chief Financial Officer of Exentis Group AG: “Alongside the continued internationalization of our technology platform, we have intensified our focus on consistently optimizing all internal processes. The resulting efficiency gains and savings increase our financial flexibility, support a reduction in liabilities, and further strengthen our equity base. At the same time, they create a solid foundation for healthy and profitable growth going forward.”

Despite the challenging geopolitical environment, Exentis expects its strong business development to continue and growth momentum to accelerate further in the second half of the year. Numerous negotiations with existing and new customers regarding the conclusion of license agreements, the acquisition of production systems and/or the placement of comprehensive contract manufacturing orders are in the final stages.

Additional information is available on our website:



About Exentis

As a solution provider, Exentis has the only proprietary technology platform worldwide that allows for industrial additive large-scale production. Industrialized Additive Manufacturing is universally applicable. For industrial or clean room applications. With free choice of materials, such as metals, ceramics, polymers, pharmaceutical or bio-printing products. The highly flexible production technology combines rework-free component geometries with advantageous cost-benefit ratios. The cold printing process in use is sustainable and conserves materials as well as resources. Our customers can choose between exclusive in-house manufacturing under license agreements or having Exentis produce millions of applications for them as a contract manufacturer.

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